

# Global Exhibition on Services

## The India Opportunity

### ***“Modern Healthcare: Medical Value Travel”***

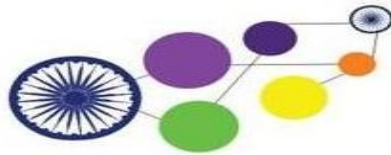
0900—1300 hrs 16<sup>th</sup> May 2018.

Bombay Exhibition Centre - NSE complex.

Goregaon (E) Mumbai, India

### **PROGRAMME**

0930 – 1015 Hrs	<b>Inaugural Session: Thought Leaders on Making Indian Healthcare Accessible globally</b>
<p><b>Medical Value Travel</b> – India today is considered to be a world class medical treatment destination – offering healthcare services at a significantly lower (60%-80%) compared to western counterparts for similar procedures such as North America and the UK.</p> <p>Medical value travel in India will grow at a compound annual growth rate of 30 % from \$2.8 billion in 2014 to \$10.6 billion in 2019. It is rated among the top 5 favorite tourism destinations worldwide. Besides, the medical workforce i.e. doctors and other hospital support staff who are recognized amongst the best at international level medical technology and equipments are also at par with international standards. The waiting time to seek medical treatment is also practically nil.</p> <p>Moreover, India is also emerging in the field of ayurvedic care and holistic health treatments (includes post-operative healing) backed by several years of scientific know how. Today India is also taking the lead in offering to the world, holistic treatment which that also includes post-operative healing.</p> <p>Today is an opportune moment to discuss possible areas of collaboration in the field of medical value travel in India.</p>	
Welcome Address & setting the context	<b>Dr Naresh Trehan</b> <b>Chairman, CII Healthcare Council &amp; Chairman and Managing Director, Medanta – The Medicity</b>
Special Address	<b>Dr. Pradeep Kumar Vyas</b> Principal Secretary, Public Health Department Government of Maharashtra
Special Address	<b>Dr. Anup Wadhawan</b> <b>Additional Secretary</b> <b>Ministry of Commerce and Industry</b> <b>Government of India</b>
Special Address	<b>Mr Rajiv Vasudevan</b> <b>Managing Director &amp; CEO</b> <b>Ayurvaid Hospitals</b>
Keynote Address by the Chief Guest	<b>Shri J P Nadda</b> <b>Minister of Health,</b>



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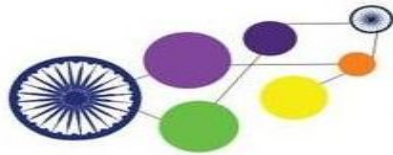
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	<b>GOI, New Delhi</b>
Keynote Address	<b>Dr. Deepak R. Sawant</b> Minister of Public Health and Family Welfare Government of Maharashtra
Concluding Address	<b>Mr. Joy Chakraborty</b> <b>Chairman, CII Healthcare Committee, Western Region &amp; Chief Operating Officer, P. D. Hinduja National Hospital and Medical Research Centre</b>
<b>1015-1030 Hrs</b>	<b>Networking Tea</b>

<b>1030-1130 Hrs</b>	<b>Roundtable Discussion I – “Medical Value Travel – India a Preferred Destination”</b> <b>Open Interaction across the Table</b>
<b>Objective:</b>	
<ol style="list-style-type: none"> <li>1. To discuss possibilities of collaborating and partnering in the regions where the treatment available is not cost effective enough. (Eg, South Asia – Bangladesh, Nepal, Myanmar, Bhutan, ASEAN etc UK, Africa, Middle East)</li> <li>2. To discuss challenges/barriers faced by patients when travelling to India.</li> <li>3. To discuss possibilities of collaborating in the regions that are also receiving patients from other countries (South Asia – Thailand, Malaysia, Singapore. South America – Brazil &amp; Argentina, Eastern Europe + Dubai)</li> </ol>	
<b>(Attended by International Buyers of Healthcare)</b>	
<b>Introduction &amp; Welcome – by Moderator</b>	<b>Dr Santosh Shetty</b> Chief Operating Officer and Executive Director Kokilaben Dhirubhai Ambani Hospital



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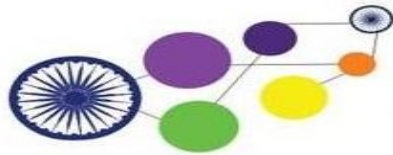
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<p><b>Panelists</b></p>	<p><b>Dr. Anil Bankar</b> Assistant Professor Medical tourism at Gulf Medical University</p> <p><b>Dr. Amit N. Thakker</b> Chairman Board at Africa Healthcare Federation</p> <p><b>Mr. Sudhakar Jayaram</b> CEO Nepal Medicity</p> <p><b>Dr. Tarang Gianchandani</b> CEO Jaslok Hospital</p> <p><b>Dr. Professor Kuldip Raj Kohli</b> DIRECTOR OF AYURVEDA Govt. of Maharashtra</p> <p><b>Dr. Ahmad S. Mecklai</b> Founder &amp; Chief Executive Officer AAA Healthcare</p> <p><b>Dr. Muffazal Lakdawala</b> Chairman Institute of Minimal Access Surgical Sciences and Research Center</p>
<p>1130-1145 Hrs</p>	<p>Networking Tea</p>



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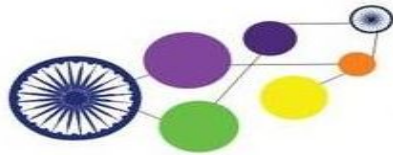
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1145-1245 Hrs	<b>Roundtable Discussion II – Training &amp; Outsourcing of Health Services</b>	
<p>India today is at an advantageous position of offering training &amp; skilling/upgrading services to international small and medium hospitals and other healthcare providers to augment the delivery of care by paramedics and allied health workers and nursing.</p> <p>India is also in a position to provide qualified nurses and other such health workers to regions that have a requirement for manpower &amp; human resources.</p> <p><b>Attended by International Buyers of Healthcare + International Government Representations for better understanding process to enable such exchange of Human Capital</b></p>		
<b>Introduction &amp; Welcome – by Moderator</b>	<b>Dr Sangeeta Pikale (Confirmed)</b>	
<p><b>Discussion on -</b> Current Skilling landscape in Healthcare Sector – Enablers &amp; Barriers – an Overview</p>	<p><b>Healthcare Sector Skill Council [HSSC]</b></p> <p><b>Mohit Mehra (Confirmed)</b> Chief Operating Officer VIVO</p> <p><b>Ms Sonu Raina</b> Heading Skilling India GE</p> <p><b>Dr Dilip Jose</b> Chief Operating Officer Manipal Hospital</p> <p><b>Rajiv Yeravadekar (Confirmed)</b> Dean Symbiosis</p> <p><b>Ashish Jain (Confirmed)</b> Head Health Sector Skill Council</p>	



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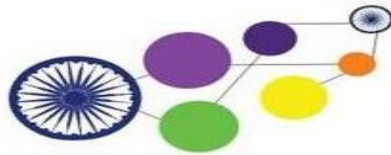
<p><b>Discussion on</b> - Scope of Paramedics ongoing certifications – Possibilities for Exchange of manpower/ other collaborations</p>	<p><b>Dr Pulijala Srinivasa Rao</b> Chief Executive Officer Apollo Med Skills Limited</p>
<p><b>Discussion on</b> - Skilling Courses &amp; Possibilities for Exchange of manpower/ other collaborations</p>	<p><b>Dr Shubnum Singh (Confirmed)</b> Director Max Healthcare</p>
<p>Open Interaction across the Table</p>	
<p><b>1245 – 1345 Hrs:</b></p>	<p><b>Roundtable III: Deliberations on ‘Investing in Indian Healthcare: A Reality Check!’</b></p>
<p>Indian Healthcare has been corporatized over the last 10-15 years fundamentally changing the way it operates and functions. The industry is slated to grow at a CAGR of 12%. The total industry size is expected to touch US\$ 160 billion by 2017 and US\$ 280 billion by 2020.</p> <p>Having said this, the truth remains that Indian healthcare faces shortages of workforce and infrastructure along with inadequate hospital management teams, and a lack of focus on regulating costs on the supply side. However, today the sector is working closely with government, equipment manufacturers, pharma companies, insurance providers towards building transparency in costs and improving patient care outcomes. There is a growing openness to adopting technology to deliver healthcare remotely as well. This session will open the discussion on current attractive enablers in the Healthcare Sector which make it a profitable investment opportunity for global Pes/ Large Healthcare conglomerates etc.</p>	
<p><b>Introduction &amp; Moderation</b></p>	<p><b>by</b></p>
	<p><b>ta Bhagat</b> Head, India &amp; Head, Global Healthcare Khazanah Nasional</p>
	<p><b>nkatesh</b> g Director k Holdings</p>
	<p><b>al Bali</b> e Chairman althcare Holdings</p>
<p><b>1345 Hrs</b></p>	<p><b>Lunch</b></p>



Confederation of Indian Industry



Department of Commerce  
Ministry of Commerce & Industry  
Government of India



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